

LINCOLN ELECTRIC FREIGHT CARRIER GUIDE FOR DOMESTIC SHIPMENTS INTO CLEVELAND OR MENTOR, OHIO

Revised 12/6/2010

Companies currently shipping via own company trucks and do not invoice Lincoln for freight, please continue to do so and disregard LTL Routing Guide. Otherwise ship "Collect" via UPS ground, or the appropriate LTL carrier listed in the attached Routing Guide, or call Inbound Logistics Manager @ 216-383-2121 for assistance.

DO NOT ship "Prepaid" and add a freight charge to your invoice unless approved by Lincoln Electric.

UPS Ground Shipments:

Ship UPS "Collect". Refer to the UPS account number on our P.O. Use UPS from all states for shipments from 1 lb. To 70 lbs. total shipment gross weight. Do not ship multiple packages via UPS if the total weight exceeds 70 lbs. gross for all packages combined. High dollar items should be insured when shipping UPS. Call your Lincoln Electric buyer for guidelines. If you do not have your own UPS account, you cannot ship UPS collect. Call the Inbound Logistics Manager @ 216-383-2121 for assistance. **You may not ship hazardous shipments by UPS. Use the appropriate LTL carrier.**

LTL Shipments Under 10,000 lbs.:

Ship "Collect" using one of the LTL carriers listed on attached LTL Routing Guide for shipments totaling 100 to 9,999 lbs. gross weight. Locate the state you are shipping from and call the carrier listed at the top of that column to arrange pickup.

EXCEPTIONS TO LTL SHIPMENTS:

Freight takes up one-third, one-half or full truck and weighs less than 10,000 lbs. – call Inbound Logistics Manager for routing.

Freight is in one of the following classes: 400, 300, 250, 150 or 125 – call Inbound Logistics Manager for routing.

Shipments Over 10,000 lbs. Or More Than 50% Of A Trailer:

Please call Inbound Logistics Manager @ 216-383-2121 if shipment exceeds 10,000 lbs. or occupies more than 50% of a trailer. Do not use any of the LTL carriers listed in the LTL Routing Guide for shipments over 10,000 lbs. unless instructed by the Lincoln Electric Traffic Department.

Air Freight:

If instructed by Lincoln Electric to ship via air freight, use following guidelines:

Shipments from 1 lb. To 99 lbs., ship via UPS Next Day Air - ship "Collect". Refer to the UPS account number listed on our PO.

Shipments over 99 lbs., ship via **PILOT AIRFREIGHT** 800-325-7898.

1. Third Party Shipments: Note: MUST BE APPROVED BY LINCOLN

EXCEPTIONS:

BUYER

If your Lincoln Electric buyer has agreed to pay the freight for shipments of material from your supplier to you or from you to another supplier, bill Lincoln Electric as a third party – write on bill of Lading: “Bill To: Lincoln Electric % Trendset, Po Box 1208, Mauldin, SC 29662-1208

2. Special Equipment Needs

If the material shipped to Lincoln requires equipment such as air-ride vans or flatbeds, do not ship via the LTL carriers listed in this guide. Call Lincoln’s Inbound Logistics Manager @ 216-383-2121 for routing assistance.

3. Steel Suppliers

If your company supplies Lincoln Electric with any type of steel requiring transport via flatbeds, please continue to ship as usual until further notification.

4. Chemical Truckloads

Continue shipping truckload shipments of chemical as usual until further notification.

See LTL and Expedited Routing Guide below. Shipments by unapproved carriers will be billed to the vendor.

Inbound to Cleveland or Mentor From:

USF Holland	800-228-0323	Pitt Ohio	800-366-7488	A Duie Pyle	800-523-5020
Illinois	Nebraska	Delaware		Connecticut	
Indiana	N. Carolina	Maryland		Maine	
Iowa	S. Carolina	New Jersey		Massachusetts	
Kentucky	Tennessee	Pennsylvania		New Hampshire	
Michigan	Wisconsin	Virginia		New York - All	
Minnesota		Ohio - partial - see below		Rhode Island	
Missouri		West Virginia		Vermont	
				Washington DC	
Estes Express	877-268-4555	Guaranteed - Expedited - Same Day and Next Day Delivery		Top Dawg Expedited - Same Day Delivery Only	
Alabama	Montana	Guaranteed Delivery Service	440-239-1077	Top Dawg	216-351-3256
Alaska	Nevada	Cuyahoga County		Cuyahoga County	Ashtabula
Arizona	New Mexico	Lake County		Lake County	Trumbull
Arkansas	North Dakota	Medina County		Medina County	Stark
California	Oklahoma	Lorain		Lorain	Wayne
Colorado	Oregon	Summit County		Summit County	Richland
Florida	South Dakota	Specify Same Day or next Day delivery requirement			Ashland
Georgia	Texas	Pitt Ohio	800-366-7488		Huron
Idaho	Utah	Balance of Ohio Next Day Delivery			
Kansas	Washington				Top Dawg Contact Troy or Bryan
Louisiana	Wyoming				
Mississippi		All Carriers listed Haz Mat Certified with the exception of			
		Guaranteed Delivery, Top Dawg and UPS Parcel			
Canada Shipments	Contact Laura Hart for instructions				
	216-383-2546				